

Pitti Engineering Limited

(Formerly Pitti Laminations Limited)

ISO 9001:2015 ISO 14001:2015

www.pitti.in



5th August 2021

To,
BSE Ltd
Floor 25, P J Towers, Dalal Street
Mumbai - 400 001

Scrip Code: 513519

To,
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (E), Mumbai - 400 051

Scrip Code: PITTIENG

Dear Sir,

Sub: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulation 2015

In terms of regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulation, 2015 please find attached a press release regarding 'Financial Results - Q1FY22'.

We request you to kindly take the same on record.

Thanking you,

Yours faithfully,
For Pitti Engineering Limited



Mary Monica Braganza
Company Secretary & Compliance Officer
FCS5532

CIN: L29253TG1983PLC004141

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PRESS RELEASE

Pitti Engineering Limited
Financial Results – QIFY22

Net Revenue was at ₹ 175.38 crore; grown by 184.94%
EBITDA was at ₹ 27.95 crore; up by 12.44 times
PAT was at ₹ 7.40 crore; up by 175.66%

Hyderabad, August 5, 2021: Pitti Engineering Ltd., has declared its financial results for the Quarter ended June 30, 2021.

Key Financials (₹ in crore)

Particulars	QIFY22	QIFY21	YoY
Revenue from Operations	175.38	61.55	184.94 %
EBITDA	27.95	2.08	12.44 times
<i>EBITDA Margin (%)</i>	15.94	3.38	1256 basis points
PAT	7.40	(9.78)	175.66 %
<i>PAT Margin (%)</i>	4.21	(15.75)	-

QIFY22 Financial Highlights

- Revenue from operations was at ₹ 175.88 crore, as compared to ₹ 61.55 crore in Q1 FY21, registered a growth of 184.94%
- EBITDA was at ₹ 27.95 crore, as compared to ₹ 2.08 crore in Q1 FY21, registered a growth of 12.44 times
- EBITDA Margin has grown by 1256 basis points to 15.94% from 3.38% in Q1 FY21.
- Net Profit was at ₹ 7.40 crore, as compared to ₹ 9.78 crore Net Loss in Q1 FY21, grown by 175.66%

Operational Highlights

- The Board of Directors have declared an interim dividend of 37.50 paise (7.5%) per equity share of face value of ₹ 5 per share.
- We are experiencing good order flow across all sectors like locomotives, industrials and power generation and growth in data centres, and consumer goods sectors is further adding to the demand.

- Company's expansion at Aurangabad is in progress and we have acquired land in Aurangabad for further expansion. Most of the Company's expansion is modular in nature. The Company's state of the art facilities in Hyderabad and Aurangabad are running at peak capacities.
- The residual long-term order book with the company as of June 2021 stands at ₹ 450 crore, which comprises of engineering products catering to user industries like diesel and electric locomotives and renewable energy.
- Diesel generator set segment has huge business as the demand for uninterrupted power supply for crucial applications like data centres, hospitals, 5G network, high rise residential and commercial complexes is on rise. Hence, it is expected that the growth in domestic segment will outpace the exports.
- Company's strategy of moving up value chain in the customers supply chain by offering differentiated product manufactured by integrating multiple engineering processes like sheet metal, machining, fabrication, and assembly and capitalising on its well establishment procurement network of components used in assembly or sub-assembly is playing well and increasing its share with the customers.

Commenting on the Results, **Mr. Akshay S Pitti, Vice Chairman & Managing Director**, said that,

We estimate that we are at the beginning of a multiyear growth cycle which we have not seen for the last 3 decades. We are seeing strong demand for our products and services across various applications from multiple end user industries including Railways, Steel, Cement, Sugar, Power Generation, Urban Mass Transit, Industrial Consumer to name a few. We are very excited for the opportunities coming from new application & End Uses for our products such as Data Centre, Renewable Energy, 5G Roll-out amongst others.

The de-risking of China centric global supply chain coupled with the progressive initiative of the Indian Government such as Make in India, Atmanirbhar Bharat & PLI Schemes, will create unprecedented growth opportunities for us.

I am happy to inform that all our employees and contractors have been administered with at least 1 dose of the Covid-19 vaccine and a large percentage of the workforce is fully vaccinated.

As a result of the devastating second wave of Covid-19 that swept the Country in Q1FY22 we incurred a revenue loss of about ₹ 35 crore in the quarter on account of partial lock down in various states. However, the financial performance of the Company was resilient, and we managed to post revenues of ₹ 175.38 crore with a PAT of ₹ 7.40 crore.

The Company has achieved the turnover of ₹ 175 crores as on June 30, 2021 and has an order book of about ₹ 180 crores and Order visibility of ₹ 330 crore as on date.



About the Company

Pitti Engineering Limited (Formerly Pitti Laminations Limited), is the leading manufacturer of Electrical Steel Laminations, Sub-Assemblies for Motor Cores, Sub-Assemblies for Generators, Die-Cast Rotors and Machining of Metal Components. We are also the largest exporter of Electrical Steel Laminations from India.

The Company supplies a range of products to vastly diversified segments like Hydro & Thermal Generation, Windmill, Mining, Cement, Steel, Sugar, Construction, Lift Irrigation, Freight Rail, Passenger Rail, Mass Urban Transport, Appliances, Medical Equipment, Oil & Gas and various several other industrial applications. Broadly speaking, the Company's products find a suitable application in almost every rotating electrical equipment.

For more information, please contact:

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Disclaimer: This press release contains "forward-looking statements" that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects," "anticipates," "intends," "plans," "believes," "seeks," "should" or "will." Forward-looking statements by their nature address matters that are to different degrees, uncertain. For us, uncertainties arise from the behaviour of financial industry, from future integration of businesses; and from numerous other matters of national, regional and global scale, including those of a political, economic, business, competitive or regulatory nature. These uncertainties may cause our actual future results to be materially different from those expressed in our forward-looking statements. We do not undertake to update our forward-looking statements.